

Since 1974, Hughes & Cronin has maintained its position as one of the top 10 lobbying firms in Connecticut\*, a fact in which the company takes great pride, considering the incredible recent industry growth.



PHOTO/STEWEL LASCHNER

In 1974, Hughes & Cronin, the first independently established lobbying firm in Connecticut, was the only lobbying firm.

Today, with more than 30 firms competing in the state, Hughes & Cronin has maintained a legacy and reputation like no other to provide the most fundamental and comprehensive lobbying services.

After working in local and state government for many years, Carroll J. Hughes, with only three accounts, left and went into business for himself. Years of experience and a unique understanding of the political process allowed Hughes to provide the best representation for corporate clients, associations and nonprofit organizations. Now with seven employees, including his wife, Jean Cronin, and his son, Joshua Hughes, business has grown significantly. Throughout this growth, Hughes & Cronin has been consistently selected to represent national, regional and state groups in Connecticut, specifically because of the solid record and standard of service for which the company is known.

Hughes & Cronin, a full-service government relations, public affairs and association management firm, provides an array of services including: legislative lobbying in Hartford; state agency administrative lobbying; full-service association management, communications and function management; media relations; as well as municipal relations, legal services and lobbying. The relatively small staff of lobbyists has a combined force of more than 80 years of state and local government experience in Connecticut.

In the company's 30 years of business, it has worked tirelessly to learn every detail of its clients' issues so it can strategize accordingly. For lobbyists, the test is to be able to keep up to speed with queries and concerns of agency and legislative staff on a particular issue. This is a daunting task that the experienced and knowledgeable professionals at Hughes & Cronin take very seriously. In-depth, on-site reviews and evaluations conducted with clients allow the staff to effectively present the issues to legislators and government officials at all levels. Constant monitoring and analyzing of proposals and ideas early on allows the company to assist clients' efforts in shaping the issues rather than reacting to them later. Additionally, the use of long-term media contacts and other sources provides an information network that helps Hughes & Cronin identify issues early in the process.

The hard work and dedication provided by Hughes & Cronin is the reason they remain one of the top 10 lobbying firms in Connecticut. The quality of accounts retained by the company and the staff's years of representation is a reflection of the superior and personal service they provide.

In the ever-changing relationship between business and government, the laws passed at the State Capitol may impact your business. For this reason, the knowledgeable and professional staff at Hughes & Cronin – Public Affairs Strategies, Inc. remains as important as ever in intimately representing the diverse interests of Hartford's business community.

\* Based on information from the State of CT Ethics Commission.

LOBBYISTS CARROLL J.  
HUGHES AND JEAN CRONIN  
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